

# **Why So Slow?**

The Effects of Unconscious  
Bias on the Inclusion of Women in STEM

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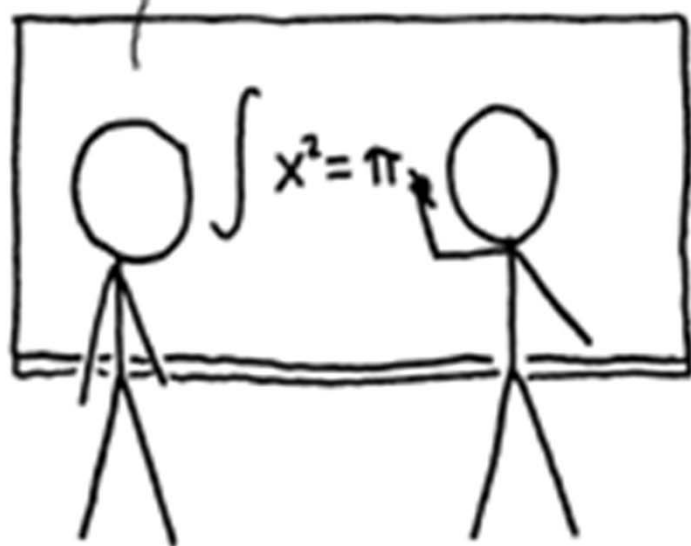
April 30, 2013

# Why?

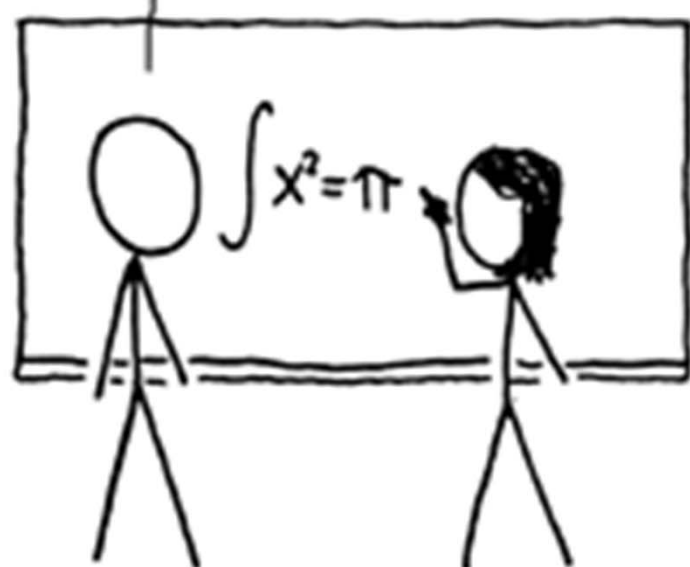
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- Unconscious bias
- Tendency of our minds to evaluate individuals based on characteristics (real or imagined) of the group to which they belong
- Consequences for both the evaluator, and the person being evaluated

WOW, YOU  
SUCK AT MATH.



WOW, GIRLS  
SUCK AT MATH.



# Three Central Ideas

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1. Our minds are more than the sum of the conscious parts
  - Implicit processes
2. Unintended thoughts can contradict beliefs
  - Prejudice as a habitual response
3. Acting consistently with beliefs can require more than good intentions
  - Breaking the prejudice habit

# Prejudice and Habits of Mind

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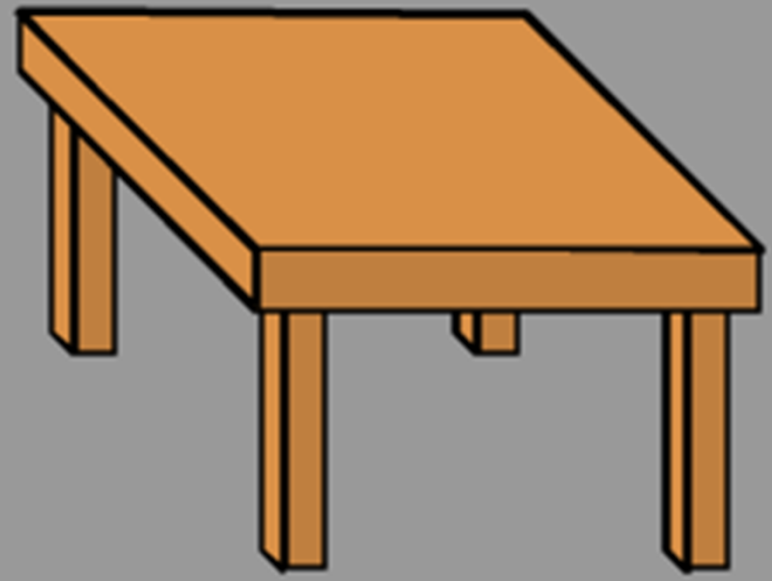
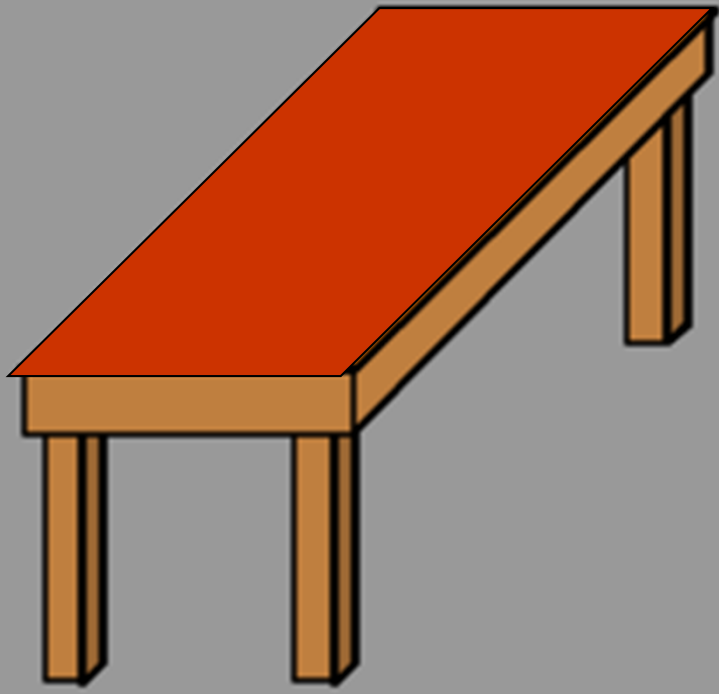
Ordinary mental operations that serve us quite well in most circumstances can fail our intentions

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# Essential Process...

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- Translation of the world outside to a mental experience inside
  - Guided by our experience and expectations
  - Affects our perceptions, judgments, and behavior
- This translation process is not infallible
  - A variety of *habits of mind*, born out of experience, can separate our experience from reality

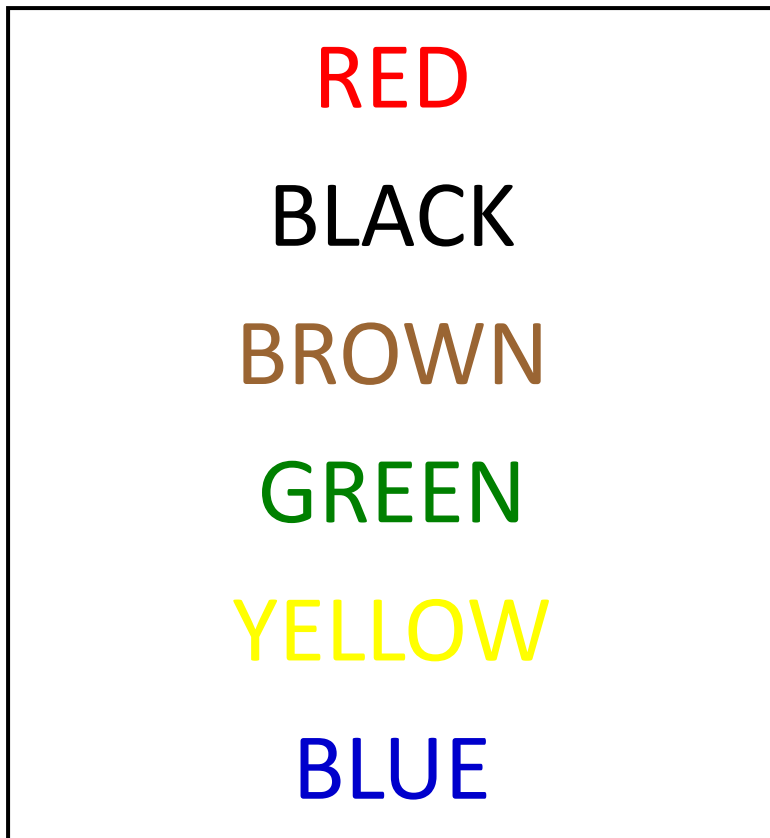


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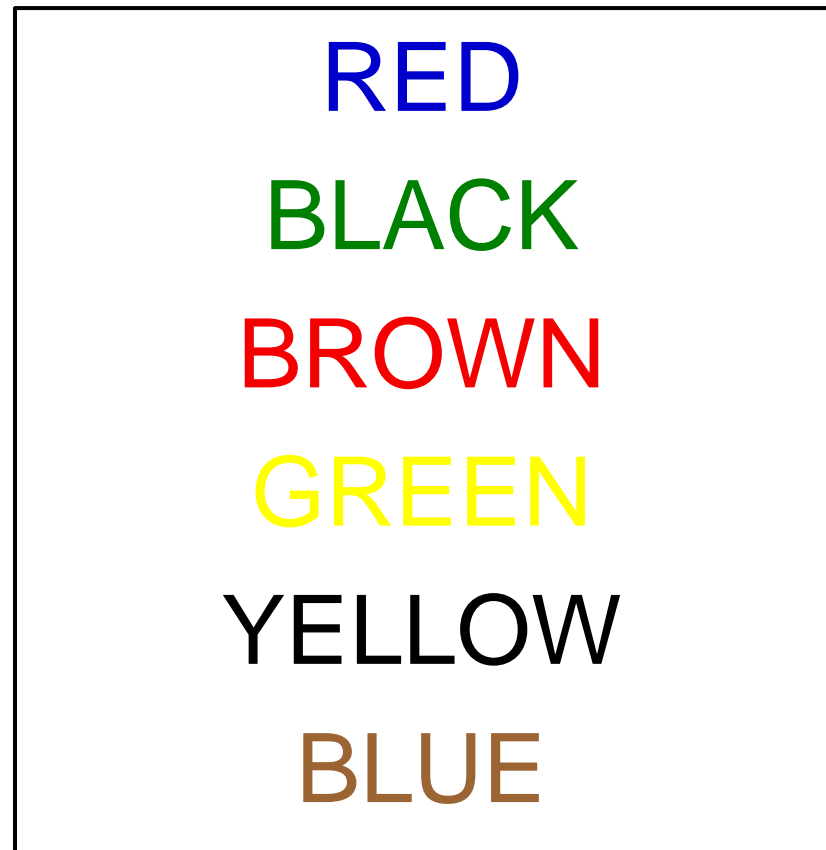
# Stroop Color Naming Task

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## Compatible Trials



## Incompatible (interference) Trials





# Construction Worker Experiment

# Measuring Unconscious Bias: Gender-and-Science IAT

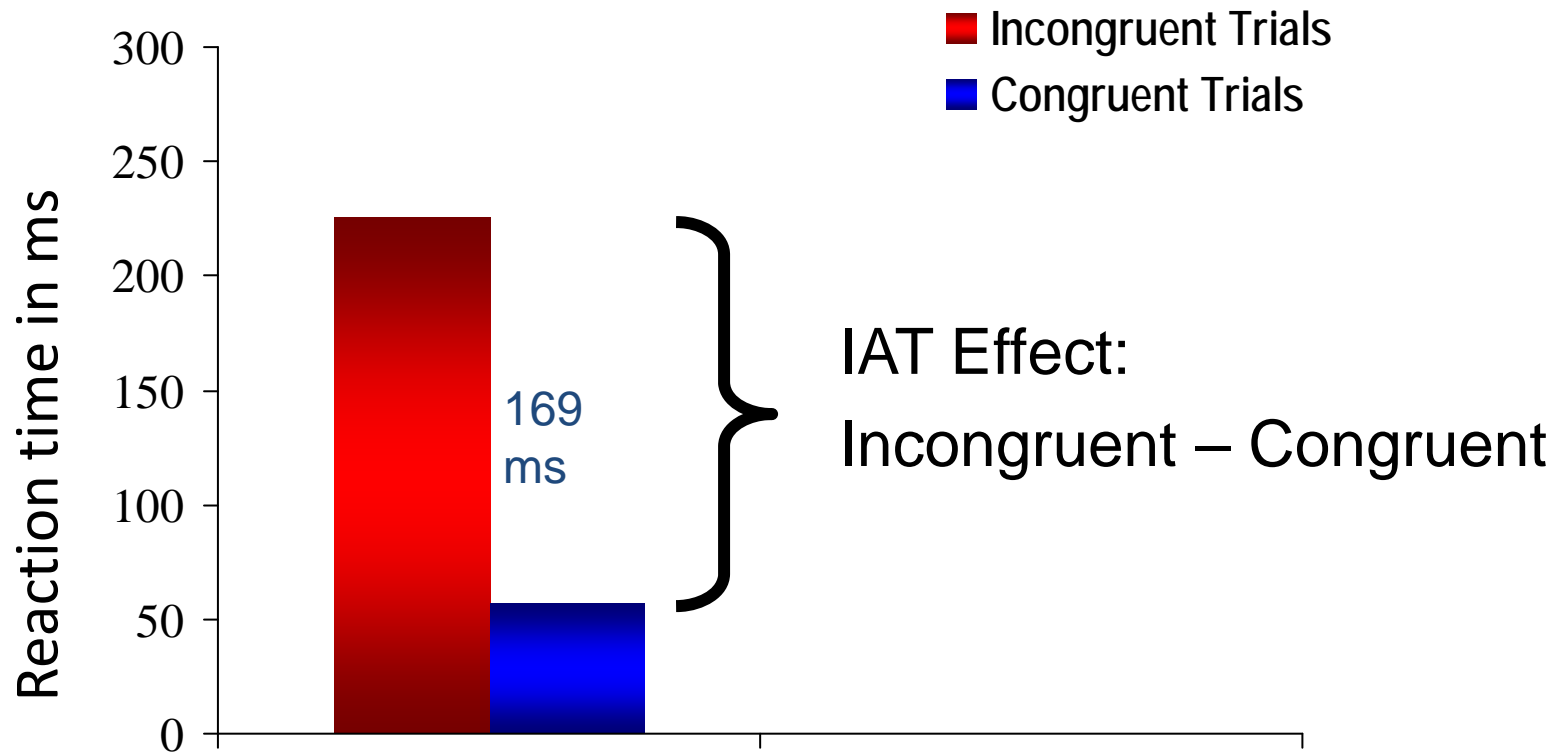
# Logic of the IAT

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- IAT provides a measure of the strength of associations between mental categories such as “male and female” and attributes such as “science and humanities” disciplines
- Strength of association between each category and attribute is reflected in the time it takes to respond to the stimuli while trying to respond rapidly
- Trial Types

# IAT Effect

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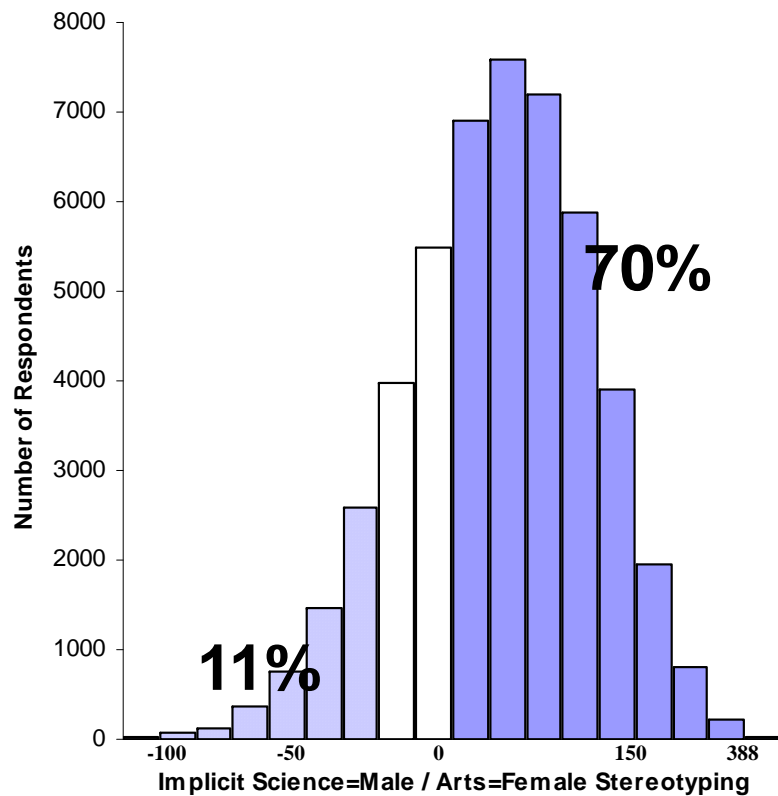


The larger the difference, the greater the bias in associating men with science and women with humanities

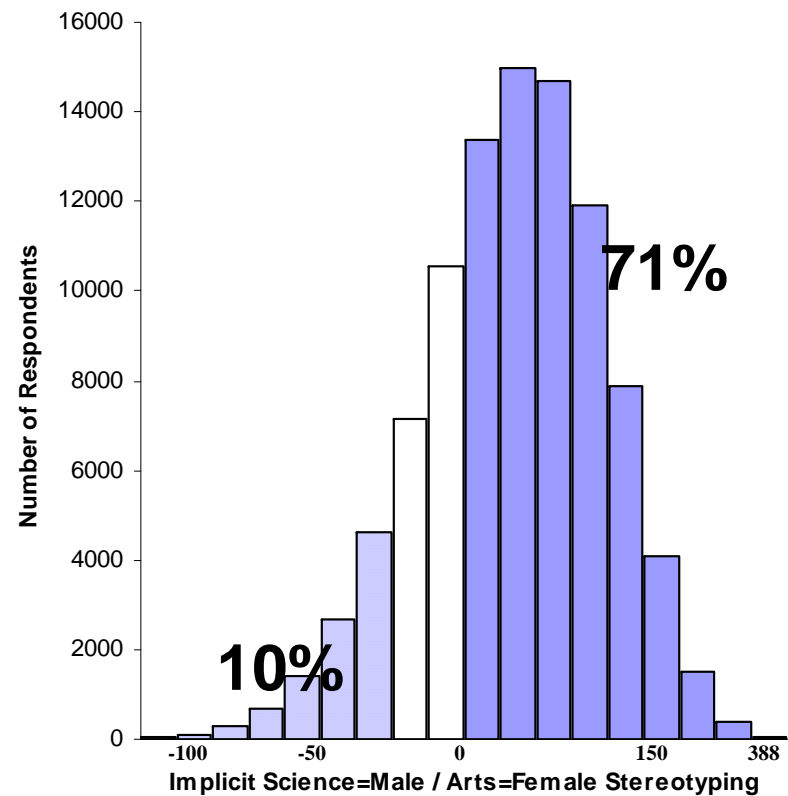
# Implicit Gender-Science Stereotypes

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## Male Respondents



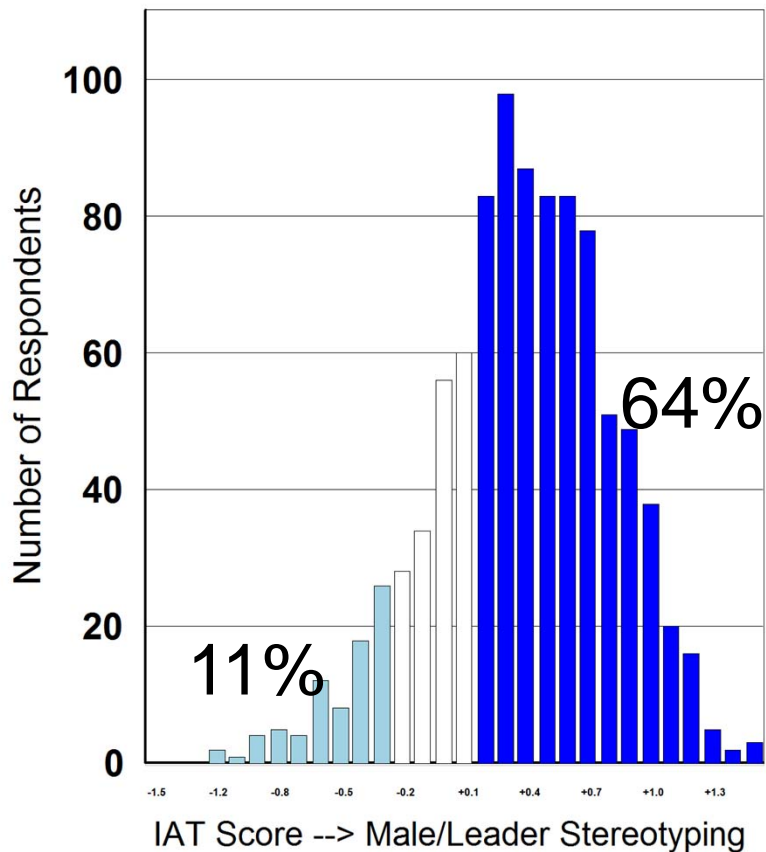
## Female Respondents



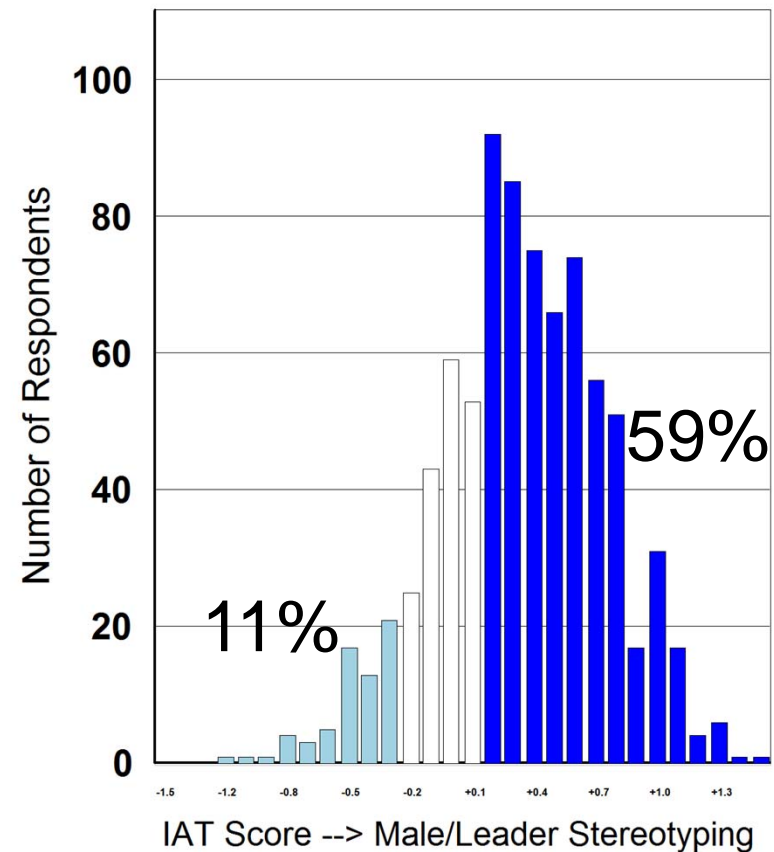
# Implicit Gender-Leadership Stereotypes

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## Male Respondents



## Female Respondents



# Characteristics of Implicit Biases

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## 1. Ordinary

- Stem from our natural tendency to form associations to help organize our social worlds

## 2. Learned from culture

- Reflect the “thumbprint of culture” on our minds

## 3. Pervasive

- Prevalent among men and women, blacks and whites, young and old, etc.

## 4. Often conflict with consciously endorsed beliefs

- Dissociation between implicit and explicit responses

# Characteristics of Implicit Biases

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## 5. Consequential

- Predict behavior better than (and often at odds with) explicit measures
- Constrain the opportunities of targets of implicit bias



# Shift in Conceptualization of Prejudice

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Old Framework = Prejudice is bad so if I think or act with bias, I am a bad person

New Framework = Prejudiced thoughts and actions are habits that we all have and breaking these habits requires more than good intentions

# Unconscious bias in evaluation settings

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- Most of us routinely rely on unconscious assumptions even though we intend to be fair and believe that we are fair.
- Human brain works by categorizing people, objects and events around us -- this allows us to quickly and efficiently organize and retrieve information. It is an essential cognitive function for managing a vast amount of sensory input.
- But – when evaluating people we can be led astray by our tendency to categorize people – and we tend to do so automatically on the following dimensions:
  - Race/Ethnicity, Sex, and Age.

# Unconscious bias in evaluation processes

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- Applications/CVs/Résumés
- Reference Letters
- Job Interviews
- Teaching Evaluations
- Tenure and promotion
- Honors and awards
- Leadership positions
- Student admissions

# How is the research on bias and prejudice conducted?

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- Randomized, controlled studies (“Goldberg” design)
  - Give each group of evaluators pictures, words, or applications with a racial or gender indicator
  - Compare evaluations
- Real life studies
  - Evaluate actual resumé/cv, job performance, letters of recommendations, call backs for interviews, etc.

# Unconscious bias in evaluation settings

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## Evaluating Applications, CV's, Resumes –

- Moss-Racusin, C. et al. (2012). "Science faculty's subtle gender biases favor male students." *PNAS* 109: 16474-16479.
- Steinpreis, RE., Anders, KA, and Ritzke, D. (1999). "The Impact of Gender on the Review of the Curricula Vitae of Job Applicants and Tenure Candidates: A National Empirical Study." *Sex Roles* 41: 509 -528.
- Bertrand, M. and Mullainathan, S. (2004). "Are Emily and Greg More Employable than Lakisha and Jamal? A Field Experiment on Labor Market
- Derous, E., Hanh Nguyen, H., and Ryan, AM. (2009). "Hiring Discrimination Against Arab Minorities: Interactions between Prejudice and Job Characteristics." *Human Performance* 22: 297-320.
- Tilcsik, A. (2011). Pride and prejudice: Employment discrimination against openly gay men in the United States. *American Journal of Sociology*, 117: 586-626.

**Women and members of minority groups rated as less competent or less likely to be hired or called back for interviews.**

# Gender bias and Science

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Moss-Racusin, C. et al. (2012). "Science faculty's subtle gender biases favor male students." PNAS 109: 16474-16479.

- 127 Faculty from Biology, Chemistry and Physics departments participated
- Evaluated an application randomly assigned a male or female name for:
  - Competence
  - Hireability
  - Likeability
  - Starting Salary
  - Willingness to provide mentoring

# Gender bias and Science

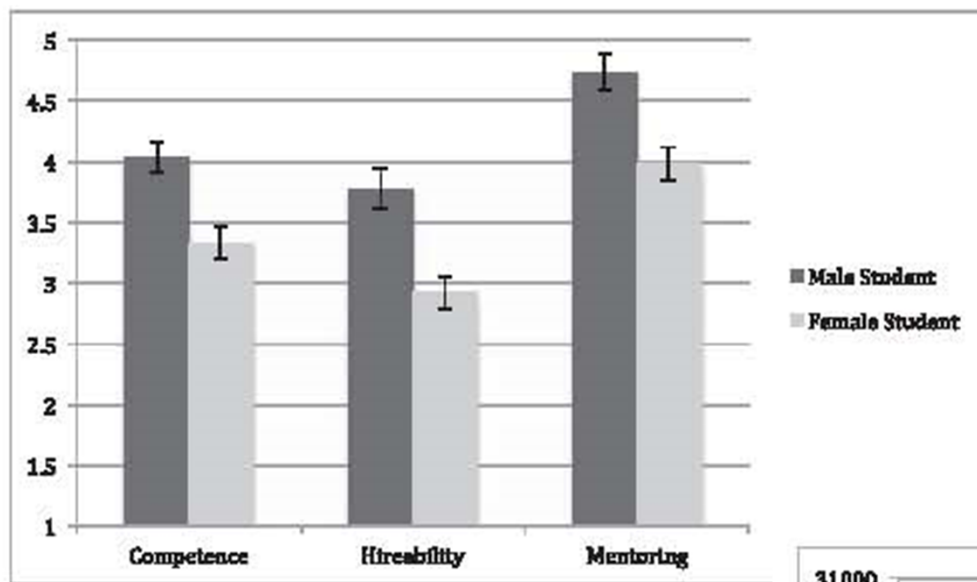
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Moss-Racusin, C. et al. (2012). "Science faculty's subtle gender biases favor male students." PNAS 109: 16474-16479.

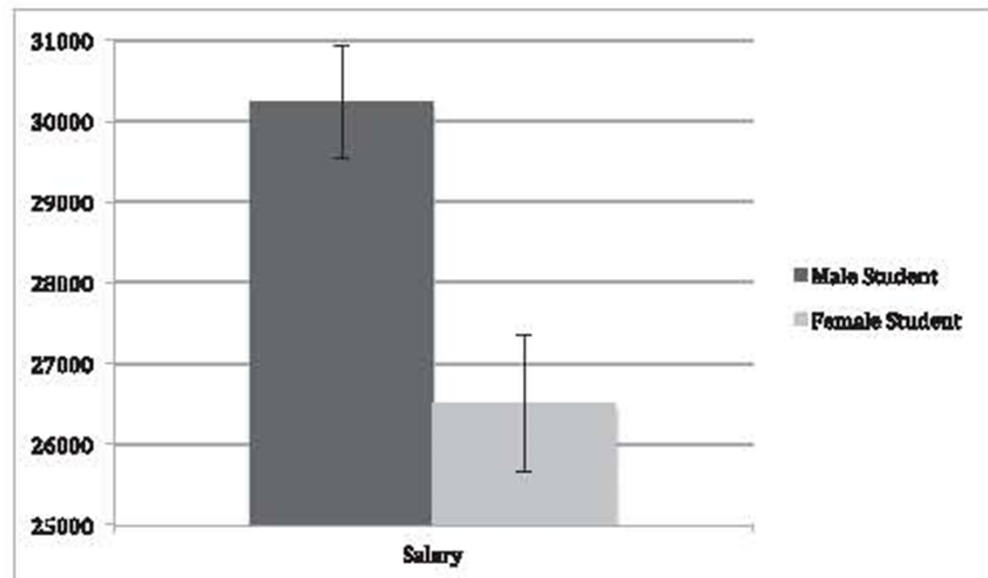
## Results

- Evaluated female applicants as more likeable but less competent
- Were more likely to hire male applicants
- Were more likely to give male applicants substantially higher starting salaries
- Were more likely to offer mentoring to male students

## Moss-Racusin et al. 2012. Data



**Fig. 1.** Competence, hireability, and mentoring by student (collapsed across faculty gender). All student gender differences are significant ( $P < 0.001$ ). Scales range from 1 to 7, with higher numbers representing the extent of each variable. Error bars represent SEs.  $n_{\text{male student condition}} = 64$ ,  $n_{\text{female student condition}} = 64$ .



**Fig. 2.** Salary conferral by student gender condition (collapsed across faculty gender). The student gender difference is significant ( $P < 0.01$ ). The scale ranges from \$15,000 to \$50,000. Error bars represent SEs.  $n_{\text{male student condition}} = 63$ ,  $n_{\text{female student condition}} = 64$ .



# Selected forms of bias

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- **Expectancy Bias**

Expecting certain behaviors or characteristics in **individuals** based on stereotypes or assumptions about the **social category** to which they belong.

- **Presumed competence/incompetence**

Making judgments about the competence or incompetence of individuals on the basis of stereotypes about the group to which they belong.

- **Role Congruity/Incongruity**

The fit (or lack of fit) between group stereotypes and occupations or occupational roles.

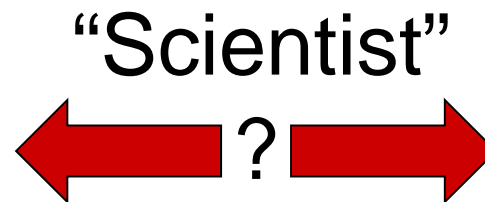
# Selected forms of bias

## Role Congruity/Incongruity

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### Men

- Strong
- Decisive
- Intelligent
  - Logical
- Unemotional
- Good at math



### Women

- Nurturing
  - Nice
- Supportive
- Sympathetic
- Emotional
  - Verbal

# Selected forms of bias (Cont.)

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- **In-group preferences**

Being more comfortable interacting with people who share your group identity/identities.

- **Microaggressions**

“... brief and commonplace daily verbal, behavioral, or environmental indignities, whether intentional or unintentional, that communicate hostile, derogatory, or negative ... slights and insults toward [members of underrepresented groups].”

*Derald Wing Sue, Racial Microaggressions in Everyday Life (2010)*

- **Stereotype Threat**

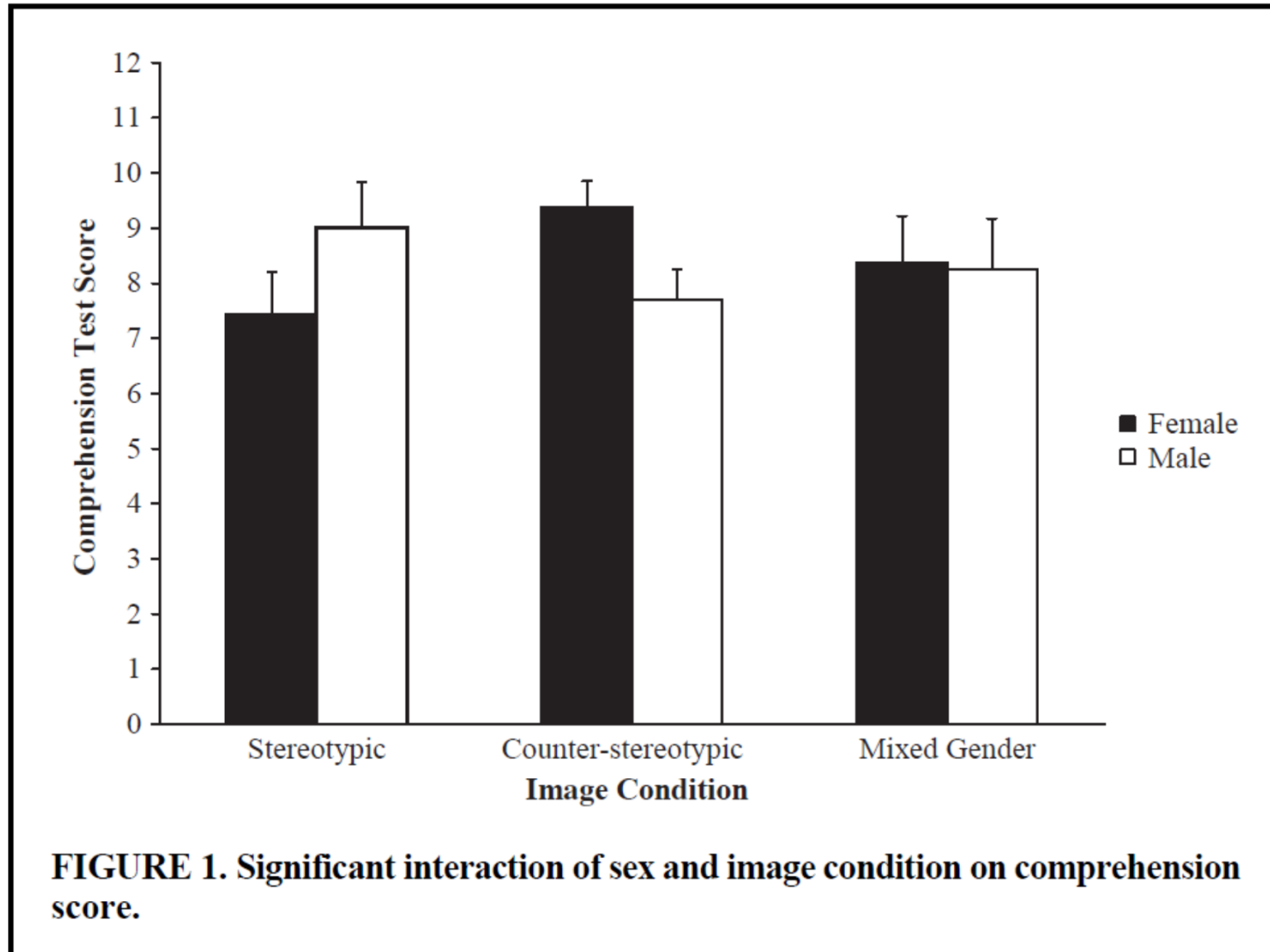
Members of negatively stereotyped groups may underperform when reminded of their group membership

# Selected forms of bias

## Stereotype Threat

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- NPR Audioclip: How stereotypes can drive women to quit science
- Good, J. (2010). “The Effects of Gender Stereotypic and Counter-stereotypic Textbook Images on Science Performance.” *J. of Social Psychology* 150(2):132-147.
  - Stereotype-consistent images (male scientists) – male students score significantly higher than female students.
  - Counter-stereotype images (female scientists) – female students scored significantly higher than they did when images were stereotype consistent; male student scored lower – though not statistically significant.
  - Mixed gender images – no difference between male and female students scores.



# Next Session

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- Minimizing the influence of unconscious bias
- Other strategies for advancing and promoting women in science